



DAN DILELLA

MANAGING PARTNER & CGO



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BIOGRAPHY

Dan DiLella is a leading figure in the insurance industry, serving as Managing Partner and Chief Growth Officer (CGO) of Hotaling Insurance Services (HIS) with strategic control over the Houston office. His expertise lies in high-level estate planning for his clients, ranging from affluent business owners, families, and individuals to professional athletes and entertainers.

In 2014, Dan joined HIS as an insurance specialist, where he began his mentorship under the company's founder and one of the most respected insurance agents in the country, Bobby Hotaling. Shortly after joining the firm, Dan was tasked with growing the company's presence in the Houston market, where he spent several years cultivating business and creating meaningful relationships. After countless cross-country commutes, he was given the reins to open an office in "H-Town" and was named Managing Partner in 2018.

His exceptional skills and dedication to his work have led him to be nationally recognized as one of Insurance Business America's Rising Stars in September 2021. Before his time at HIS, Dan began his insurance career at MetLife, where in 2013, he was recognized as one of the top first-year advisors on the East Coast. His experience in the industry has made him a prominent figure, offering his clients exceptional service and sound advice.

Dan graduated from SUNY University at Albany in 2011 with a degree in Business Administration and Finance. During his tenure at Albany, he was the starting quarterback of the I-AA football team where he led the Great Danes to their first-ever FCS Playoff Game. He was recognized for his accomplishments both on and off the field by earning first-team All-Northeast Conference and FCS Academic All-Star team honors. As a leader, Dan uses his experiences as an athlete to inspire his team to persevere through challenges and emerge stronger on the other side.

Beyond his professional accomplishments, Dan is an avid philanthropist who is passionate about supporting causes that are near and dear to his heart, such as The National Kidney Foundation and The American Cancer Society. When not at work, he enjoys traveling and spending time with his family.